



# MUSIC TRANSFORMS COMMUNITIES

SHINE A LIGHT: A LIGHT UP THE QUEEN FOUNDATION BENEFIT CONCERT

# MUSIC EDUCATION TRANSFORMS

**DELAWARE COMMUNITIES** 

**Music education changes lives.** It improves cognitive development, teaches pattern recognition and teamwork, and helps give students hands-on experience with a range of technologies. Music education opens doors for students, transforming not only individual lives but the very fabric of our communities.

The Light Up the Queen Foundation grants funding to high-quality music education programs for Delaware's underserved youth. The funding we raise and resources we share come from musicians, parents, educators, and neighbors right here in Delaware and are invested directly into our local community.

Change starts at home, and music lights the way. Join us.

Thomas J. Williams
Chairman

# WE INVEST IN

#### SUPPORTING NEIGHBORHOOD YOUTH PROGRAMS

High-quality programs meet our youth right where they are: in their communities. Since 2021, we have awarded more than \$150,000 in grant funding to nonprofits serving early learners through young adults. We highlight below some examples of the impact our grants have had on area youth.



**COGNITIVE DEVELOPMENT** 



**TEAMWORK** 



**EXTENDED IMPACT** 



Children 1-5 years old experience enhanced executive functioning, literacy and language processing, memory, and social and emotional wellbeing through exposure to music programs offered by a partnership between Kingswood Community Center and the Wilmington Children's Chorus.



As part of the Young
Professionals series at
Reeds' Refuge Center, youth
ages 8-16 learn a variety
of skills through hands-on
professional development
experiences with
professional musicians.
Among other things, they
learn how to employ
teamwork when working in
a studio to mix tracks.



Cityfest's Arts Work
Summer Youth
Apprenticeship Program
provides opportunities
for 14-20 year olds to
develop leadership skills
through directorship and
stage management for
real-world projects for
local organizations such as
Opera Delaware.



# SHINE A LIGHT

Shine A Light is an annual benefit concert that has been held on the main stage at the Queen Theater in Wilmington since 2012. One of the hottest nights of the year, this fundraiser features 60-70 of the area's best musicians performing the top hits from a featured year. Shine A Light is well-attended by music lovers from all over the tri-state area and has sold out every year it has been held.

### A LOYAL AUDIENCE



#### ANNUAL ATTENDANCE

This event sells out. Every year. If you're looking for a captive audience, look no further than our packed house.



#### AVERAGE AGE

Our average attendee is in their 50s. They're empty-nesters ready for a night out on the town without the kids.



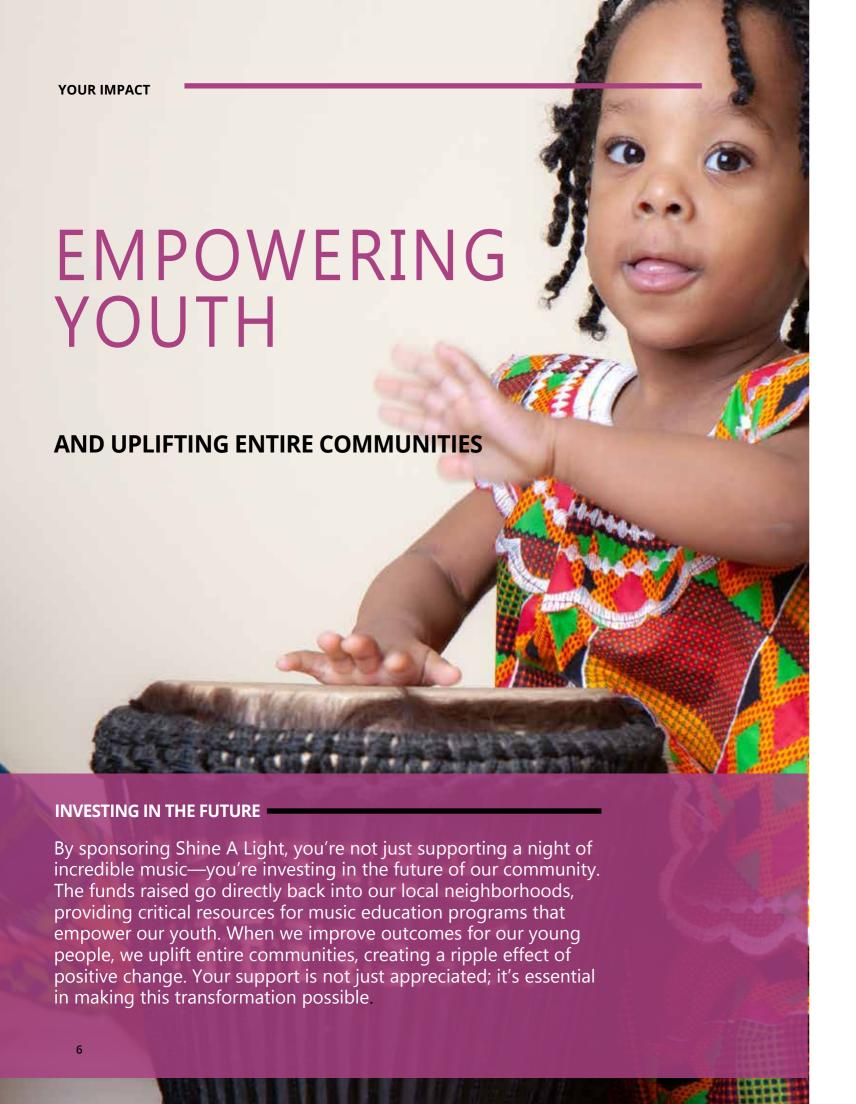
#### HAVE ATTENDED >2 SHINE A LIGHTS

We have a loyal following: 9% have attended Shine A Light every year it has been held, but we're attracting new attendees, too: 23% are new each year.

#### THE PARTY OF THE YEAR

Often referred to as the "party of the year" in Delaware, Shine A Light captures hearts and conquers the calendar for thousands from across the tri-state area. Showcasing the talents of our area's best

musicians, it's a celebration of music that underwrites music education programs for our area's underserved youth. Shine A Light is truly special; nothing like this happens anywhere else.



**PACKAGES** 

## CHOOSE FROM ONE OF OUR PACKAGES BELOW, OR WORK WITH US TO CREATE A CUSTOM PACKAGE TO REACH YOUR GOALS



ICON \$15K+

**LEGEND \$7500** 

#### **Presenting sponsor**

Show your 60s video at the show + premium onscreen recognition. Opportunity to provide your step-and-repeat banner for the photobooth. Opportunity to provide a giveaway to all attendees. Branded event lanyards and logo prominently featured on hang tag. 3 dedicated social media posts with your provided content. Branded preshow email to ticketholders. Hyperlinked logo on event website. Exclusive access to dress rehearsal. Option for 20 VIP tickets.

#### Host the exclusive VIP pre-party

Show your 30s video at the show + prime onscreen recognition. Branded signage and cocktail napkins in the VIP lounge. Logo on event hang tag. 2 dedicated social media posts with your provided content. Co-branded pre-show email to ticketholders. Hyperlinked logo on event website. Exclusive access to dress rehearsal. Option for 12 VIP tickets.



ROCKSTAR \$5000



HEADLINER \$2500

#### Name one of the event cocktails

Logo on event hang tag. 1 dedicated social media post with your provided content. Co-branded pre-show email to ticketholders. On-screen recognition at the show. Option for 8 VIP tickets.

#### Sponsor the hotel block

Logo on event hang tag, event website, and social media. On-screen recognition at the show. Option for 4 VIP tickets



OPENING ACT \$1700



#### \$900

ROADIE

#### Sponsor the coat checks

Logo featured on event website and social media. On-screen recognition at the show. Option for 2 VIP and 2 GA tickets.

#### On-screen recognition at show

Logo featured on event website. Option for 2 VIP tickets.

Gifts of goods and services offset expenses and offer opportunities for visibility. To discuss an in-kind donation or to create your own custom sponsorship level, contact Stacey Silvers at stacey silvers@comcast.net.

#### **DEADLINES**



INCLUSION ON THE EVENT LANYARD

Payment and logo must be received no later than **January 15** 



LOGO PLACEMENT
AT THE EVENT

Payment and logo must be received no later than **February 1** 



#### RECOGNTION ON SOCIAL MEDIA OR EMAILS

Logo/graphic and pressready content must be received no later than **February 15** 

#### **TICKETING**

All sponsors wishing to claim the tickets associated with their sponsorship package must communicate the number of tickets they intend to use prior to the event. No tickets will be available at the door.

#### **LOGO GUIDELINES**

HIGH RESOLUTION LOGO FILES SHOULD BE SENT AS SOON AS POSSIBLE IN ORDER TO RECEIVE THE MOST BENEFIT FROM YOUR SPONSORSHIP.

LOGOS SHOULD BE PDF, EPS, PSD, OR PNG FILE EXTENSIONS. IN ADDITION TO FULL COLOR, REVERSE SETS ARE APPRECIATED IF AVAILABLE.